crafted.
ENTERPRISE RESOURCE PLANNING

POST HARVEST/END-OF-YEAR CHECKLIST

☐ ## EVALUATE CHALLENGES AND SUCCESSES

What went well during this year's harvest and where are there opportunities for improvement?
Utilize Crafted's reporting engine to build custom reports and searches that enable the user to show the data in a variety of different ways.

☐ ## FINALIZE EXPERIMENTS AND TRIALS

With Crafted, your data set will have been building for months at this point, so you can sit back and let the system do the work.

☐ ## PERFORM QUALITY ANALYSIS OF NEW VINTAGE WINES

Start building out Crafted Sensory Panels to get a baseline on the vintage's plusses and minuses.

☐ ## TAKE A LOOK AT YIELDS (PLANNED YIELD VS. ACTUAL)

Your crush cellar orders have tracked your yields for the vintage. Now you can go through and build out reports and searches to analyze the data.

☐ ## WINE PROCESSING

Customize cellar order templates to streamline bulk wine processing.

☐ ## PLAN PRODUCTION

Utilize Demand Planning and the Manufacturing Task Scheduler to plan all "just in time" materials for bottling and limit downtime on the line.

☐ ## PREPARE YOUR R&D TAX DEDUCTIONS

☐ ## BUILD GOALS AND BUDGETS

This year will, again, be a challenge around budgeting and goal setting. The pandemic hangover is still hanging around. Keep in mind the following:
- You can't depend entirely on historical data.
- The industry is still seeing less predictable changes to consumer behavior.
- Talk of inflation and economic downturn could become a self-fulfilling prophecy.

☐ ## THINK ABOUT YOUR PEOPLE

Are you properly staffed?
- Do you need to revisit any restructuring of departments or positions?
- Find ways to solidify your key team members with long-term career paths within your organization. Your eye should always be on driving high retention rates.